

The Kingdom of Saudi Arabia National Renewable Energy Program

RENEWABLE ENERGY PROJECT DEVELOPMENT OFFICE (REPDO)

National Renewable Energy Program



Create renewable energy industry

- Encourage Public-Private partnerships
- Allow the private sector to buy & invest in Renewable Energy (RE)



Investing for the long term

- Localization is key
- Localize R&D, manufacturing and other sections of the value chain





National Renewable Energy Program

- Responsible for all RE related initiatives in the Kingdom
- Review legal & regulatory frameworks

National Renewable Energy Program



Renewable Technologies Targeted

Solar PV



Wind



Solar CSP







Execution Model



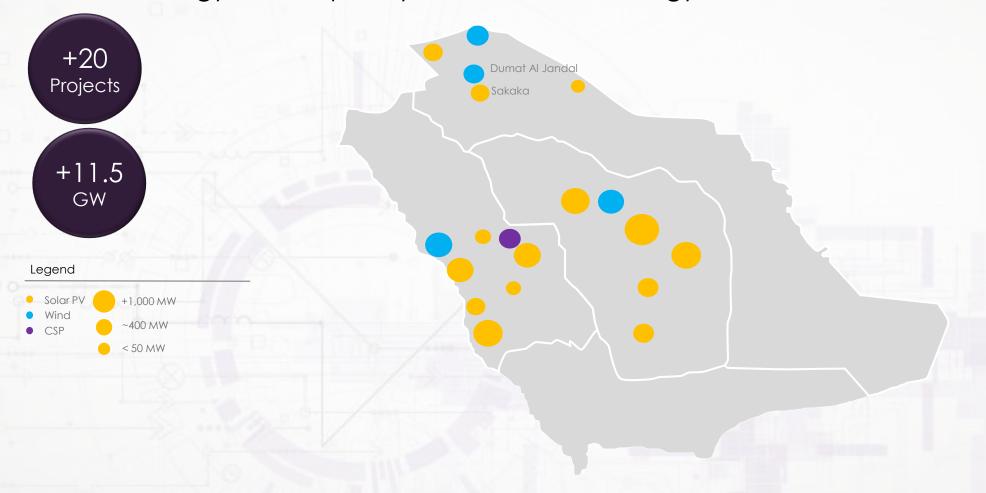
IPP Model

- Open for Local and International companies with experience in the electricity sector
- Multiple bidders Award goes to lowest Levelized Cost Of Energy (LCOE) compliant with bid criteria
- PPA signed by Limited Liability Company (LLC) financially guaranteed by Saudi Power Procurement Co (SPPC).

Dynamic Portfolio



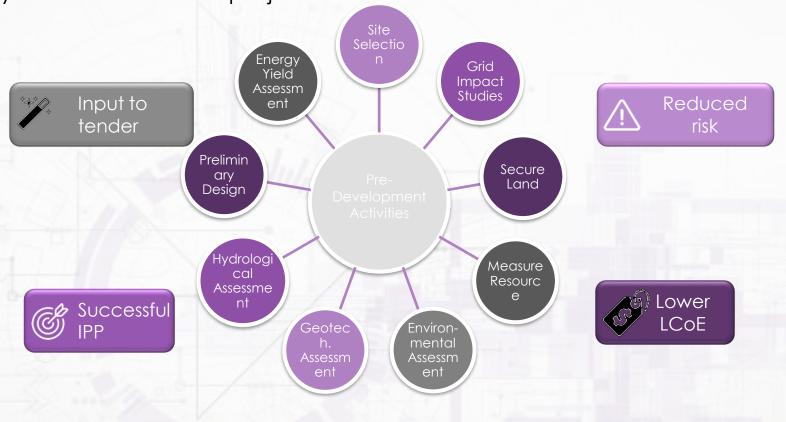
Location, technology and capacity of Renewable Energy Parks



De-risking with Pre-Development



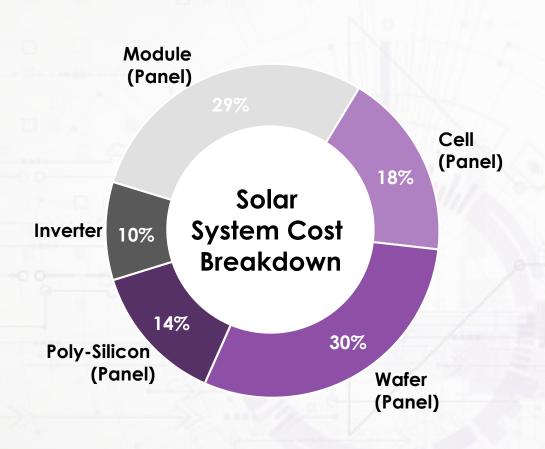
Pre-development activities provide certainty and deliver lower project costs



What Do We Want from Local Content



Typical Solar PV Cost Breakdown



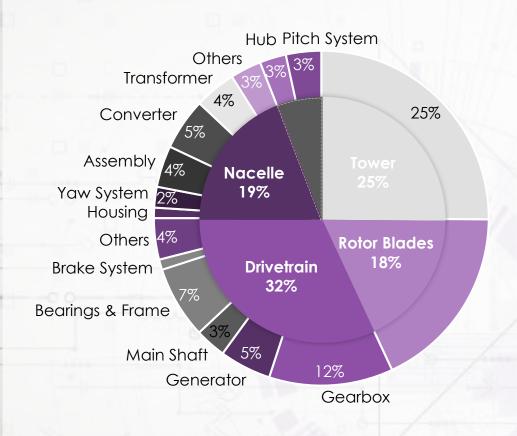
Solar Market Trends

- Global capacity is expected to double between every 5 years since 2015
- Solar panel costs have decreased by ~60% over the past 5 years
- OEMs are typically vertically integrated across the value chain
- Solar market is highly concentrated in South East Asia (i.e., China and Taiwan) due to low production cost advantages
- Chinese low cost products have led to global overcapacity and high inventory levels driving many suppliers to shut down

What Do We Want from Local Content



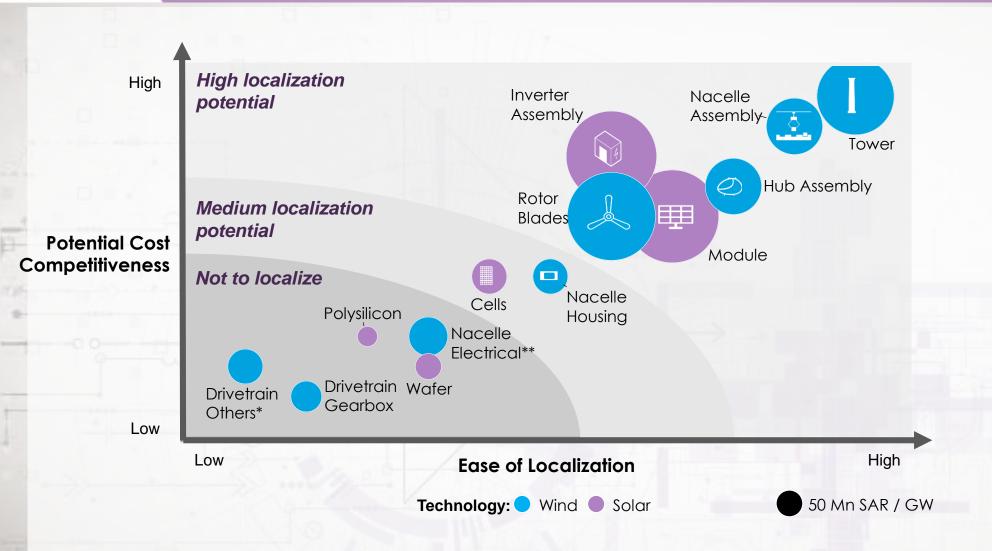
Typical Wind Power Cost Breakdown



Wind Market Trends

- Wind manufacturing market is dominated by onshore turbines due to high maturity, relatively high efficiency and ease of construction
- Global capacity is expected to increase by 60% (half is in China)
- Wind Power Supply Chain components support other industries

Localization



Local Content Trade Offs



Defining the Direction







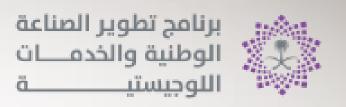




- First Round (Awarded 300 MW PV Project) & Bidding stage of 400 MW Wind Project): Focus on **Job Generation** and **Market maturity**
- Later Rounds will have gradual shift to **Industry Development**, covering the whole Industrial Scope and Life Cycle

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